



# **FOUR CORNERS REGIONAL AIRPORT**

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# **AGENDA**

## **City of Farmington Airport Advisory Commission**

**August 9, 2016**



# A G E N D A

Airport Advisory Commission  
Executive Conference Room – 800 Municipal Drive  
August 9, 2016, at 4:00 p.m.

<b>ITEM</b>		<b>PAGE</b>
1.	Call Meeting to Order	
2.	Approval of Agenda	
3.	Approval of Minutes from the July 12, 2016 Airport Advisory Commission Meeting	1
4.	Operations Report	4
5.	Business From: Chairman Members Staff Floor	
7.	Adjournment	

For information regarding any item scheduled on this Agenda, please contact the Airport Manager's Office at (505) 599-1394.

*ATTENTION PERSONS WITH DISABILITIES: The meeting room and facilities are fully accessible to persons with mobility disabilities. If you plan to attend the meeting and will need an auxiliary aid or service, please contact the City Clerk's Office at 599-1106 or 599-1101 prior to the meeting so that arrangements can be made.*

M I N U T E S  
AIRPORT ADVISORY COMMISSION  
July 12, 2016

The Airport Advisory Commission of the City of Farmington met on Tuesday, July 12, 2016, at 4:00 PM, in the Executive Conference Room in the Municipal Building, 800 Municipal Drive, Farmington, New Mexico.

**Members Present:**

John Arrington  
Steve White  
Theresa Pacheco  
Wayne Mangum  
Tony Bennett

**Members Absent:**

Chairman Richard Neely

**Staff Present:**

Julie Baird  
Russel Frost  
Jody Carman  
Mike Lewis

**Others Present:**

Felicia Bekis– Atlantic Aviation  
Marieanna Yazzie – Atlantic Aviation  
George Riley - Vernon Aviation  
Dylan Garrison – Vernon Aviation

**Call to Order**

The meeting was called to order at 4:00 p.m. by Commissioner John Arrington, there being a quorum present; the following proceedings were duly had and taken.

**Approval of the July 12, 2016 Agenda**

A motion was made and second to approve the agenda and passed unanimously by a vote of 4-0.

**Approval of the Minutes of the June 14, 2016 Regular Meeting of the AAC**

A motion was made and seconded to approve the minutes of the June 14, 2016, regular meeting of the Airport Advisory Commission and passed unanimously by a vote of 4-0. The motion was seconded by Steve White.

**Hangar Recommendation Rate and Discussion**

It was suggested by Mike Lewis that the current hangar rates should be left as they are at this time. The rates should be reviewed again next year. Vernon Aviation made it clear they are very happy with that decision. The motion was passed unanimously by a vote of 4.0.

**Operations Report**

Mike Lewis presented the statistics from the July 12, 2016 agenda. Mike Lewis updated commission regarding the Great Lakes current schedule. There continues to be no news regarding the exemption for Great Lakes. Air traffic operations is maintaining a slight increase due to corporate, military, and predominately general aviation. There was a short discussion regarding AV gas. A 2016 sales report for No Worries was presented and compared to the 2013 Zebra's sales reports. It is determined that the No Worries patio is a nice draw for the public and general aviation. No Worries lease will be out for RFP in June, 2017. Mike added that they understand that schedule.

No Worries will sponsor an MG Car Show and Expo on September 10, 2016. Steve White asked if we could include March, April, and May Budget gross revenue numbers in the included car rental statistics.

Regarding an update for Guidance Aviation, Mike Lewis explained the process to install Guidance Aviation at the Four Corners Regional Airport is moving forward. San Juan College is in the midst of generating RFPs for an aviation school, so we need to keep a low public profile until that process is over. Currently, a maximum of 85% for VA participants is required, with 15% outside participants. A waiver is currently being sought. Guidance Aviation is moving towards a January semester for an aircraft, airframe, and powerplant school start. Mike Lewis is looking at a number of incentives to make improvements on the hangar Guidance Aviation will occupy. Steve White suggested that we revisit possibilities in conjunction with the Guidance Aviation school. He noted that we can possibly do some local research for internships with local law enforcement agencies and other aviation businesses. Tony Bennett asked about number of students needed for sustainability. Mike suggested we all need to be spokespersons for the higher learning opportunity at the Airport with Guidance Aviation. Tony inquired about instrument training and noise issues. Tony brought up the noise issue, as he has a house under the flight path. Mike explained that public presentations will be necessary to introduce people to helicopter training and the difference between Mesa Program helicopters, indicating the dramatically lower noise levels. Mike noted that smaller, less noisy, Robinson helicopters will be used. The goal is for this school to be an economy boost. Theresa Pacheco mentioned that she knows of some instructor and check airmen possibilities and would like to be put in contact with Guidance Aviation when the time is right.

Regarding current projects, Mike presented information regarding the two projects, taxiway rebuild and erosion control project. There will be a pre-bid meeting for both projects on July 20, 2016. The bids will be awarded on July 28, 2016. The estimated start date for the erosion control project will be the first part of September and will cost about \$320,000, with the taxiway rebuild/overhaul will cost from \$600,000 to \$700,000.

Mike Lewis mentioned the state funded project to black outlined runway lines is in process.

Mike Lewis noted that he has had two (2) airport employees working forty (40) hours a week on nothing but Rodenator operations to contain the prairie dog population.

Mike Lewis reported that all of our hangars are full except the shade covers.

Mike noted that the hangar by the fuel farm, R2-L4 A, B, & C is in need of repair. Mike explained the need for updating that hangar. John Arrington made a few possible suggestions to rebuild hangar R2-L4 A, B, & C, rather than an actual overhaul. John suggested that it might be less expensive to rebuild rather than to overhaul that hangar structure. John Arrington suggested that a committee might be an efficient way to research a remodel vs. rebuilding that hangar.

Upon recommendation by John Arrington; Theresa Pacheco, Tony Bennett, and Wayne Mangum might serve on a building committee and report back at the next month's meeting with results.

Mike Lewis noted that airport staff is hazing Turkey Vultures off the approach end of Runway 7-25, each morning, using haze bangers.

Mike noted that REILS at the ends of runway 5-23 are scheduled to be redone August 1, 2016.

Mike Lewis was happy to report that the FAA Re-Authorization Bill passed the house on July 11, 2016. The bill should be signed soon by the President, as this will include our large funding for 2017. Udall's office called to let Mike know it will be done. Mike mentioned it is with great thanks to Mayor Tommy Roberts for calling the need for this bill to the attention of the NM Senate delegation.

Mike noted that paving the area around the fire station gate 1 will be repaired and completed by next week. Additionally, the back gate was completed in order for the City to dump filling material. Steve White asked if we will be doing something with the old Jesse Beard property. Mike responded that the building is still there and is leased.

**Business from the Chairman:**

John Arrington asked if there were any questions for Mike Lewis from the floor.

**Business from the Floor:**

Atlantic Aviation's Felicia Bekis mentioned that on July 29, 2016 from 11:00 a.m. to 3:00 p.m., they will host a charity event fund raiser. Mike Lewis commended Atlantic Aviation for good work and expressed his thanks for their capable operations and service. Theresa Pacheco encouraged a round of applause.

John Arrington asked if there was any news or requests from Vernon Aviation. Vernon Aviation's George Riley gave a short update about how their business was going and that they were flying regularly. John Arrington asked if there was anything the commission could do to assist Vernon Aviation. George Riley responded that operations at Vernon were good.

**Adjournment:**

John Arrington mentioned that the next meeting will be August 9, 2016. There being no further business to come before the Commission the meeting was adjourned by Commissioner John Arrington at 4:43 pm. The motion was seconded by Tony Bennett.

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Richard Neely - Chairman

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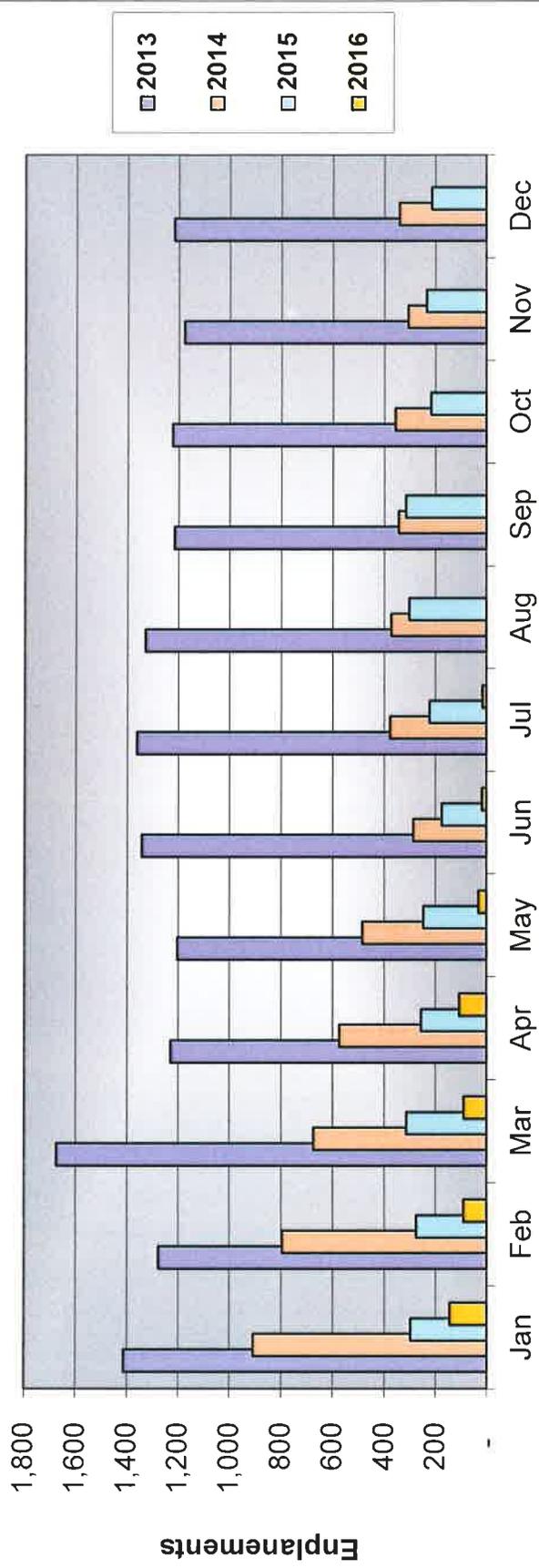
Jody Carman – Administrative Aide

# **OPERATIONS REPORT**

**AUGUST 2016**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2013	1,412	1,277	1,674	1,230	1,203	1,343	1,362	1,329	1,216	1,224	1,178	1,217
2014	908	795	674	574	485	286	377	372	344	356	307	341
2015	297	275	313	256	246	174	223	302	316	217	234	214
<b>2016</b>	<b>144</b>	<b>90</b>	<b>89</b>	<b>106</b>	<b>31</b>	<b>17</b>	<b>15</b>					

### Passenger Enplanements - Great Lakes

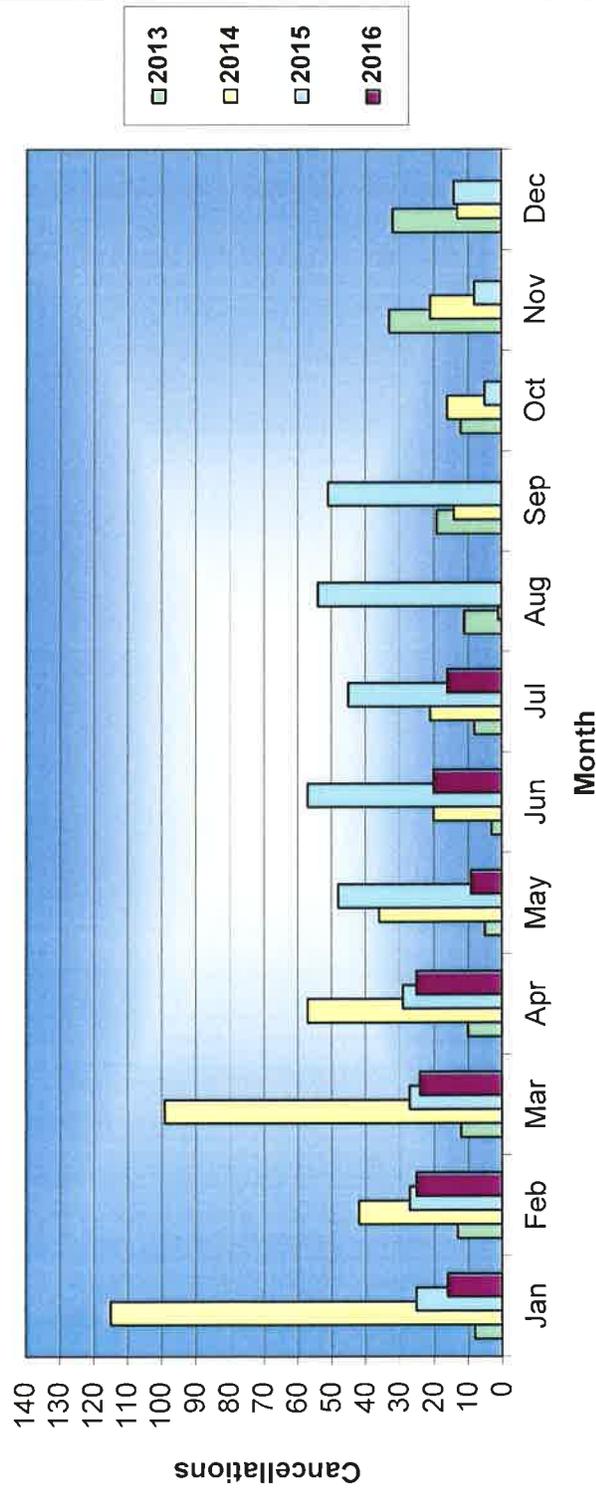


Four Corners Regional Airport

<b>2013</b>	<b>15,665</b>	<b>2014</b>	<b>5819</b>	<b>2015</b>	<b>3,067</b>	<b>2016</b>	<b>492</b>
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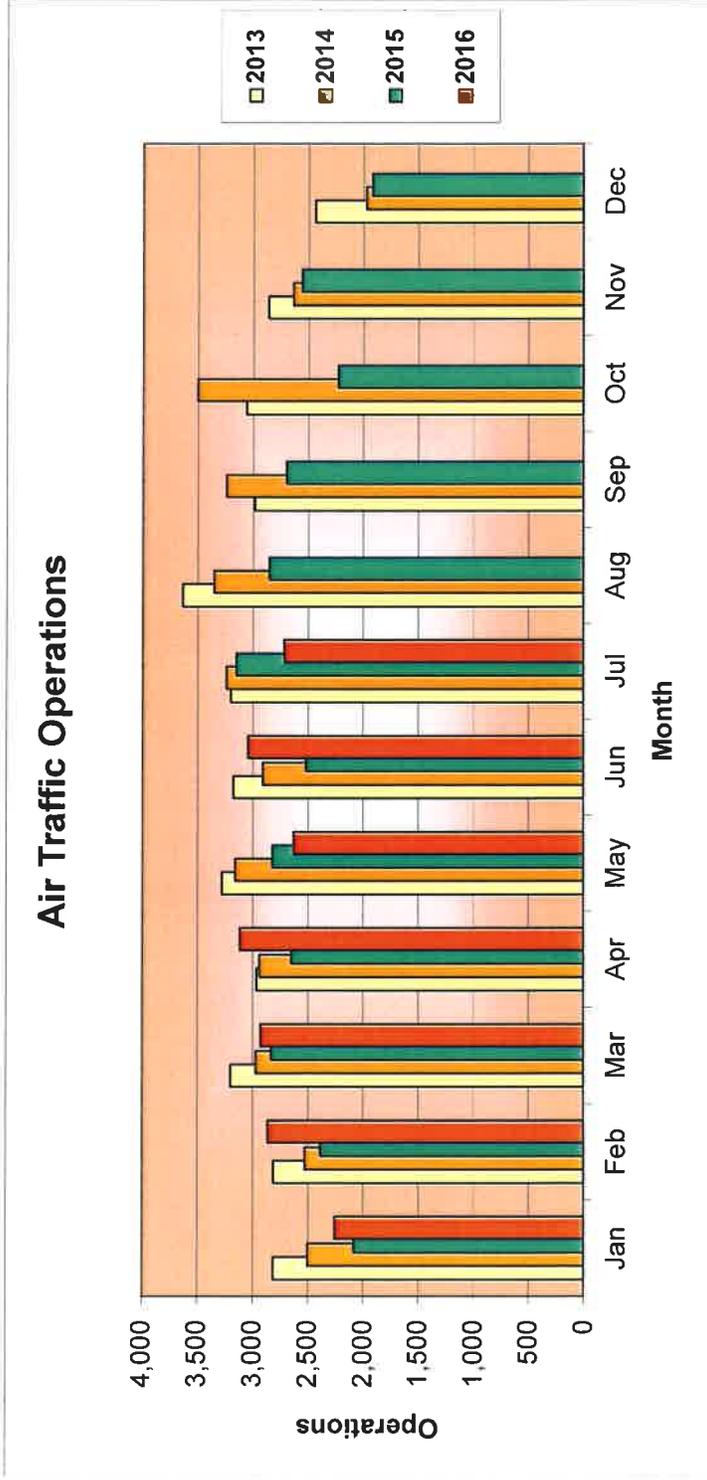
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2013	8	13	12	10	5	3	8	11	19	12	33	32
2014	115	42	99	57	36	20	21	1	14	16	21	13
2015	25	27	27	29	48	57	45	54	51	5	8	14
<b>2016</b>	<b>16</b>	<b>25</b>	<b>24</b>	<b>25</b>	<b>9</b>	<b>20</b>	<b>16</b>					

Flight Cancellations - Great Lakes



<b>2012</b>	<b>89</b>	<b>2013</b>	<b>166</b>	<b>2014</b>	<b>455</b>	<b>2015</b>	<b>390</b>	<b>2016</b>	<b>135</b>
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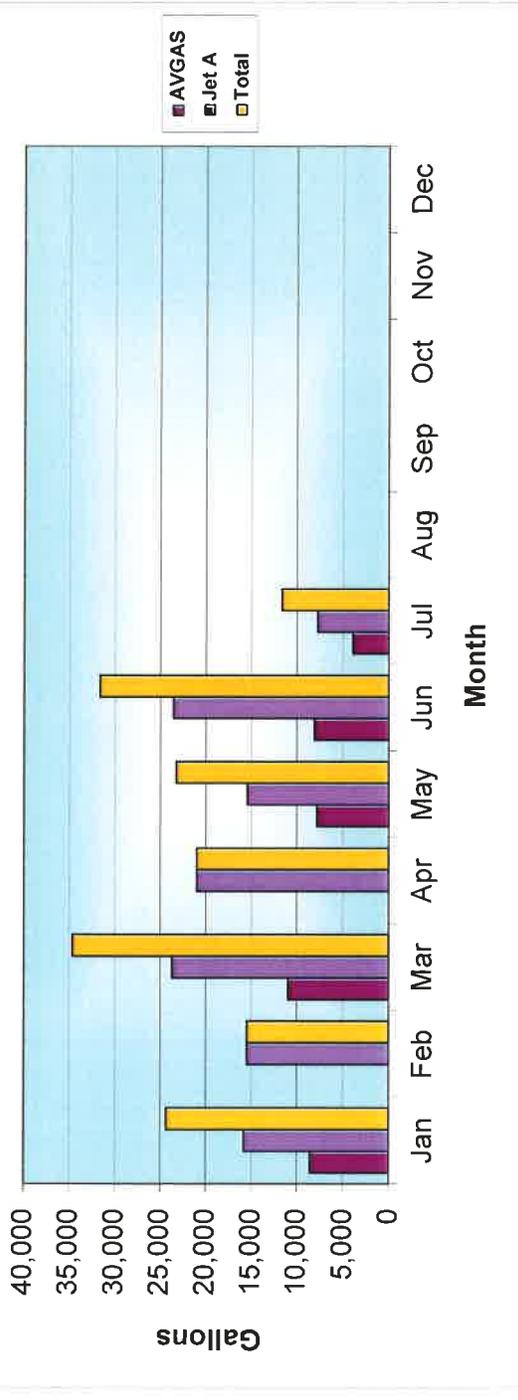
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2013	2,818	2,815	3,204	2,970	3,282	3,181	3,202	3,635	2,986	3,061	2,862	2,438
2014	2,505	2,531	2,974	2,942	3,164	2,911	3,241	3,354	3,244	3,500	2,638	1,973
2015	2,086	2,387	2,837	2,651	2,826	2,522	3,154	2,855	2,698	2,230	2,559	1,919
<b>2016</b>	<b>2,256</b>	<b>2,868</b>	<b>2,930</b>	<b>3,118</b>	<b>2,632</b>	<b>3,046</b>	<b>2,721</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>



<b>2012</b>	<b>37,384</b>	<b>2013</b>	<b>36,454</b>	<b>2014</b>	<b>34,977</b>	<b>2015</b>	<b>30,724</b>	<b>2016</b>	<b>19,571</b>
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2016	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
AVGAS	8,531	0	10,952	0	7,820	8,090	3,933					
Jet A	15,806	15,463	23,704	20,994	15,435	23,564	7,717					
<b>Total</b>	<b>24,337</b>	<b>15,463</b>	<b>34,656</b>	<b>20,994</b>	<b>23,255</b>	<b>31,654</b>	<b>11,650</b>					

### 2016 Monthly Fuel Flowage Report

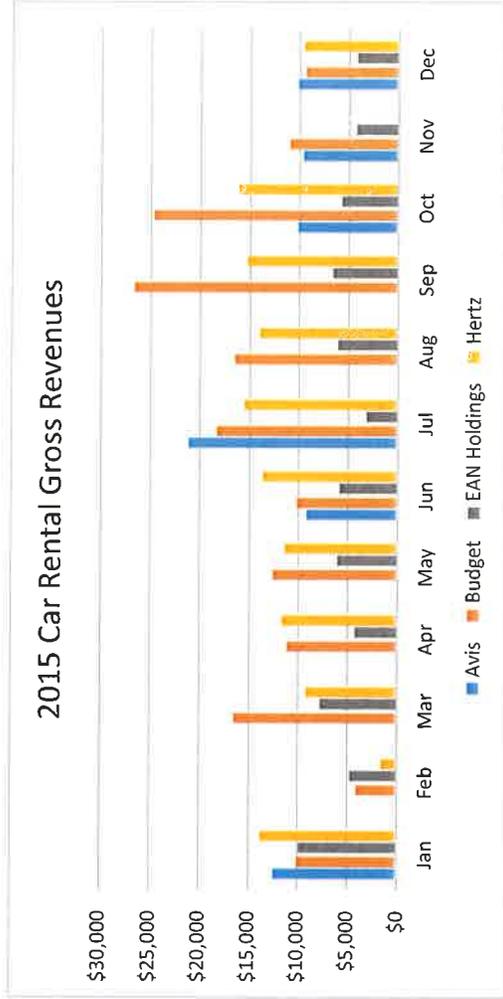


	January	February	March	April	May	June	July	August	September	October	November	December
2012 AVGAS	8,120	0	7,470	8,318	4,039	4,133	8,098	13,915	4,000	0	12,160	4,018
Jet A	31,663	47,593	56,240	63,148	55,755	37,666	69,080	46,544	39,293	55,240	47,777	32,328
2013 AVGAS	0	8,004	0	8,330	3,942	0	8,317	8,284	12,034	0	8,081	8,522
Jet A	48,574	31,912	62,701	23,571	35,093	38,154	39,334	61,966	30,592	54,542	30,769	47,582
2014 AVGAS	8,616	0	0	8,235	8,334	0	0	8,050	0	8,183	8,278	8,511
Jet A	32,360	32,272	40,234	46,879	23,529	39,471	31,479	46,946	15,407	46,535	31,279	20,577
2015 AVGAS	0	0	7,994	5,134	7,883	7,987	8,501	11,901	0	11,733	0	0
Jet A	23,828	15,829	24,165	31,849	30,800	30,570	31,554	31,314	30,997	23,485	30,241	31,430

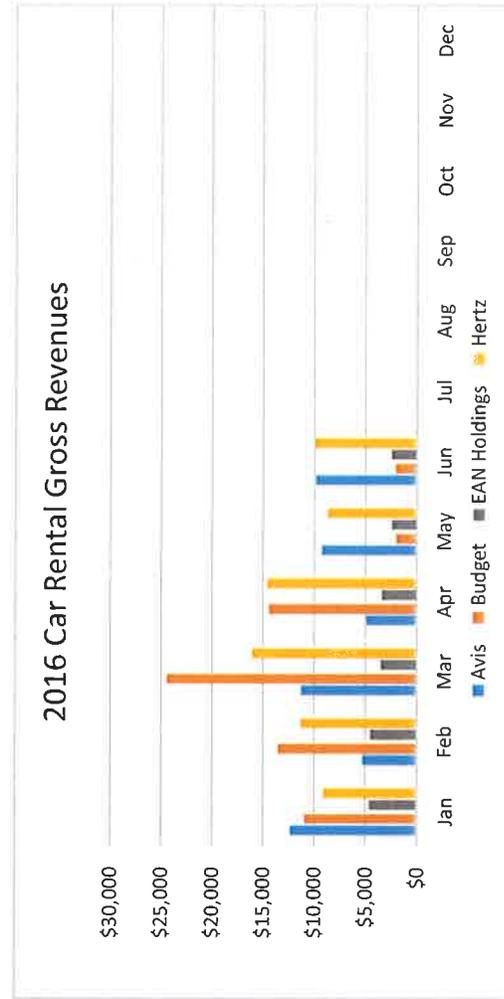
	2012	2013	2014	2015	2016
AVGAS	74,271	65,514	58,207	61,133	39,326
JET A	582,277	504,790	406,968	336,062	122,683
<b>Total</b>	<b>656,548</b>	<b>570,304</b>	<b>465,175</b>	<b>397,195</b>	<b>162,009</b>

# CAR RENTAL GROSS REVENUES

2015	Avis	Budget	EAN Holdings	Hertz
Jan	\$12,443	\$10,060	\$9,891	\$13,766
Feb		\$4,060	\$4,723	\$1,574
Mar		\$16,482	\$7,789	\$9,149
Apr		\$11,121	\$4,278	\$11,633
May		\$12,560	\$6,036	\$11,337
Jun	\$9,159	\$10,145	\$5,869	\$13,579
Jul	\$21,097	\$18,297	\$3,197	\$15,458
Aug		\$16,475	\$6,058	\$13,936
Sep		\$26,650	\$6,586	\$15,247
Oct	\$10,127	\$24,703	\$5,692	\$16,147
Nov	\$9,561	\$11,013	\$4,275	
Dec	\$10,115	\$9,356	\$4,214	\$9,526
	<b>\$72,502</b>	<b>\$170,922</b>	<b>\$68,608</b>	<b>\$131,352</b>



2016	Avis	Budget	EAN Holdings	Hertz
Jan	\$12,333	\$10,870	\$4,631	\$9,028
Feb	\$5,251	\$13,465	\$4,550	\$11,259
Mar	\$11,261	\$24,369	\$3,518	\$16,020
Apr	\$4,850	\$14,384	\$3,442	\$14,551
May	\$9,216	\$1,986	\$2,437	\$8,638
Jun	\$9,816	\$2,003	\$2,513	\$9,861
Jul				
Aug				
Sep				
Oct				
Nov				
Dec				
	<b>\$52,727</b>	<b>\$67,077</b>	<b>\$21,091</b>	<b>\$69,357</b>



## NO WORRIES Total Sales 2016 compared to ZEBRAS Total Sales 2013

2016	NO WORRIES Total Sales	2013	ZEBRAS Total Sales
Jan	\$74,819	Jan	\$78,032
Feb	\$62,080	Feb	\$76,122
Mar	\$78,345	Mar	\$100,762
Apr	\$74,355	Apr	\$76,036
May	\$86,639	May	\$79,155
Jun	\$89,604	Jun	\$74,843
Jul	\$91,740	Jul	\$70,972
Aug		Aug	\$86,944
Sep		Sep	\$100,379
Oct		Oct	\$108,853
Nov		Nov	\$95,693
Dec		Dec	\$102,835
	<b>\$557,582</b>		<b>\$1,050,626</b>

